
WIRELESS SALES RESUME

Objective:

Seeking a Wireless Sales Representative position in a organization where I can utilize my skills and be an asset to the employer.

Summary of Skills:

- Huge experience in a customer service and sales environment
- Proficient with computer, email, Internet and Microsoft Office (Word, Excel)
- Strong ability to build relationships and adapt to a diverse customer base
- Exceptional ability to explain product features and benefits
- Excellent problem solving skills
- Excellent interpersonal, verbal and communication skills
- Strong Negotiating and organizational skills

Work Experience:

Wireless Sales Representative
Zep, Inc., Clarkston, MI
August 2005 to till date

- Achieved personal sales goals monthly.
- Searched and suggested new opportunities
- Suggested profit and service enhancements.
- Analyzed professional publications and developed personal networks.
- Opened new personal and business accounts.
- Presented wireless phone and internet services.

Wireless Sales Representative
MarketSource Inc., Clarkston, MI
May 2000 to July 2005

- Developed new networks and contacts.
- Demonstrated telecommunications products and services.
- Submitted orders by acquiring account detail and assisted with installation and service.

Education:

Bachelor's Degree in Business
John Carroll University, Ohio, OH

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